

**National Association of Student  
Financial Aid Administrators Presents ...**

# **What You Need to Know About Financial Aid**

# Topics We Will Discuss

- What is financial aid?
- Cost of attendance (COA)
- Expected family contribution (EFC)
- Financial need
- Types of financial aid
- Free Application for Federal Student Aid (FAFSA®) [www.fafsa.gov](http://www.fafsa.gov)
- Special circumstances

# What is Financial Aid?

Financial aid consists of funds provided to students and families to help pay for postsecondary educational expenses



The amount of financial aid a student is eligible for applies to all schools no matter what their tuition and fees are

# What is Cost of Attendance (COA)?



Tuition and fees



Room and board



Books and supplies

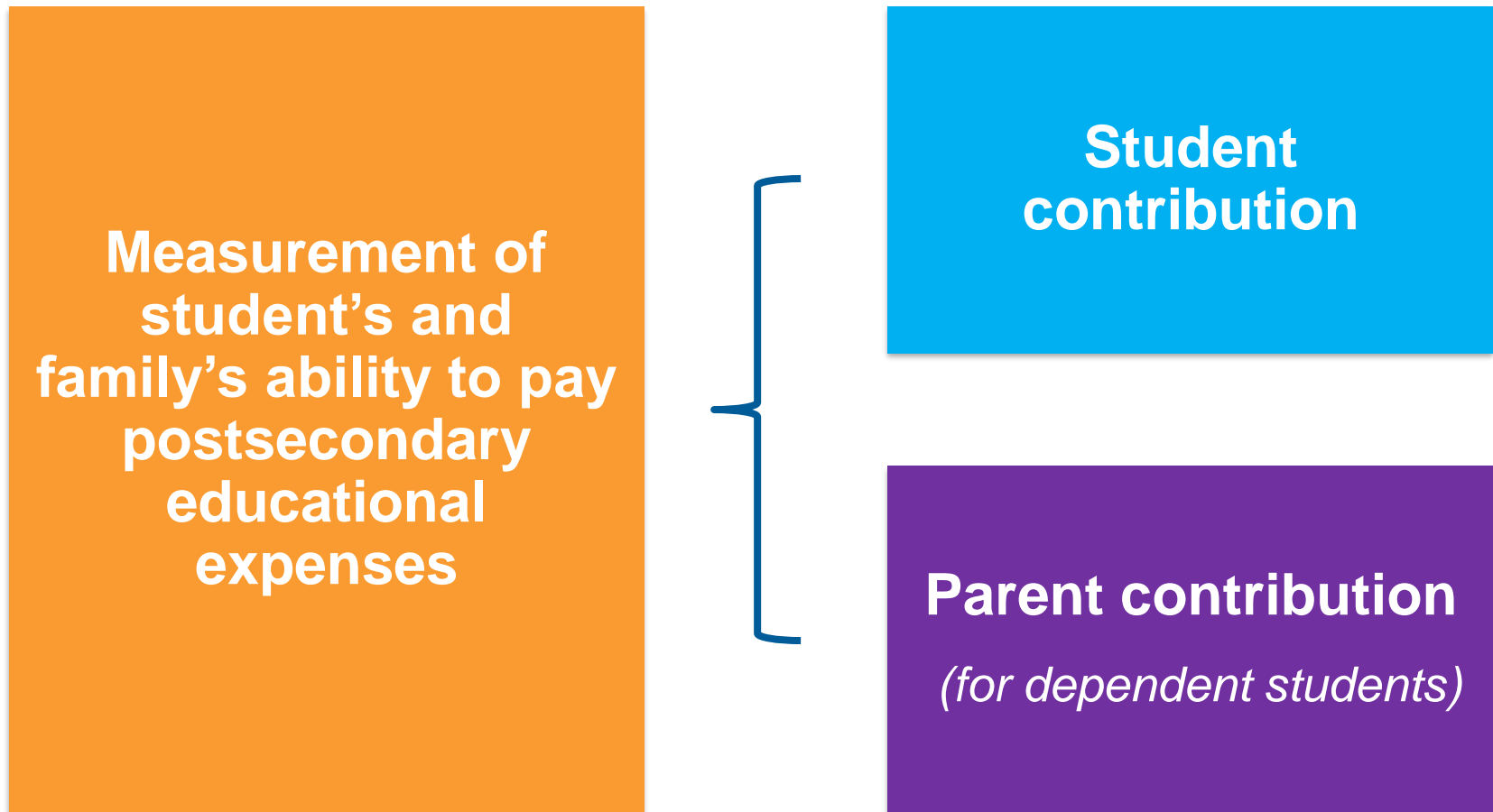


Transportation



Miscellaneous personal expenses

# What is Expected Family Contribution (EFC)?



# The EFC Calculation looks at....

1. INCOME of both student and parents
2. ASSETS of both student and parents (do not include family home or personal property)
3. FAMILY size
4. NUMBER in college
5. AGE of the older parent (the older the parents, the less income and assets are included in EFC calculations)

# What is Financial Need?

**Cost of attendance (COA)**

**– Expected family contribution (EFC)**

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**= Financial need**

## Need Varies By School

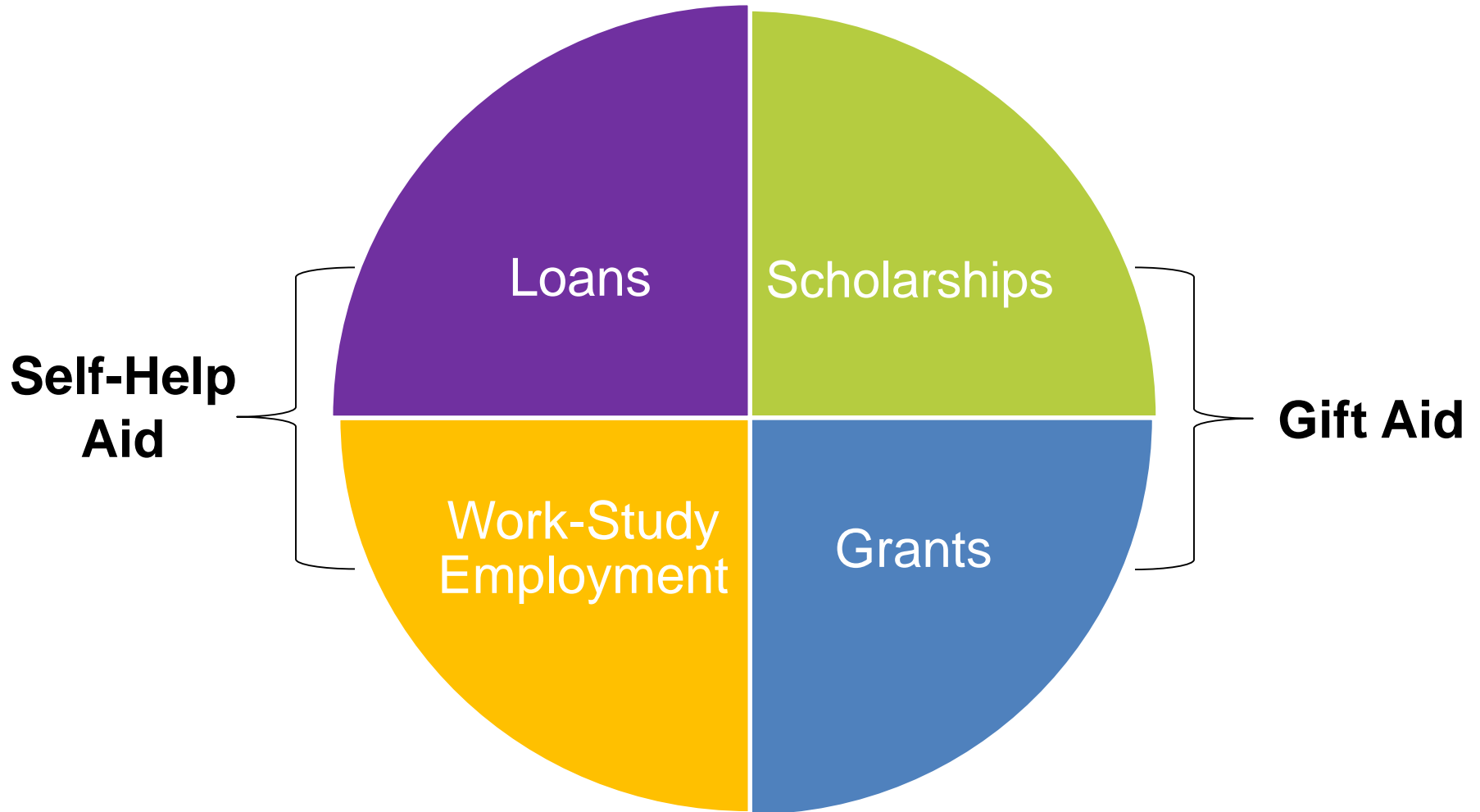
	School 1	School 2	School 3
Cost of Attendance for one year	\$ 39,028	\$ 19,388	\$ 14,285
<b>Less EFC</b>	<b>\$ 6,355</b>	<b>\$ 6,355</b>	<b>\$ 6,355</b>
<b>Financial Need</b>	<b>\$ 32,673</b>	<b>\$ 13,033</b>	<b>\$ 7,930</b>

**EFC stays the same**

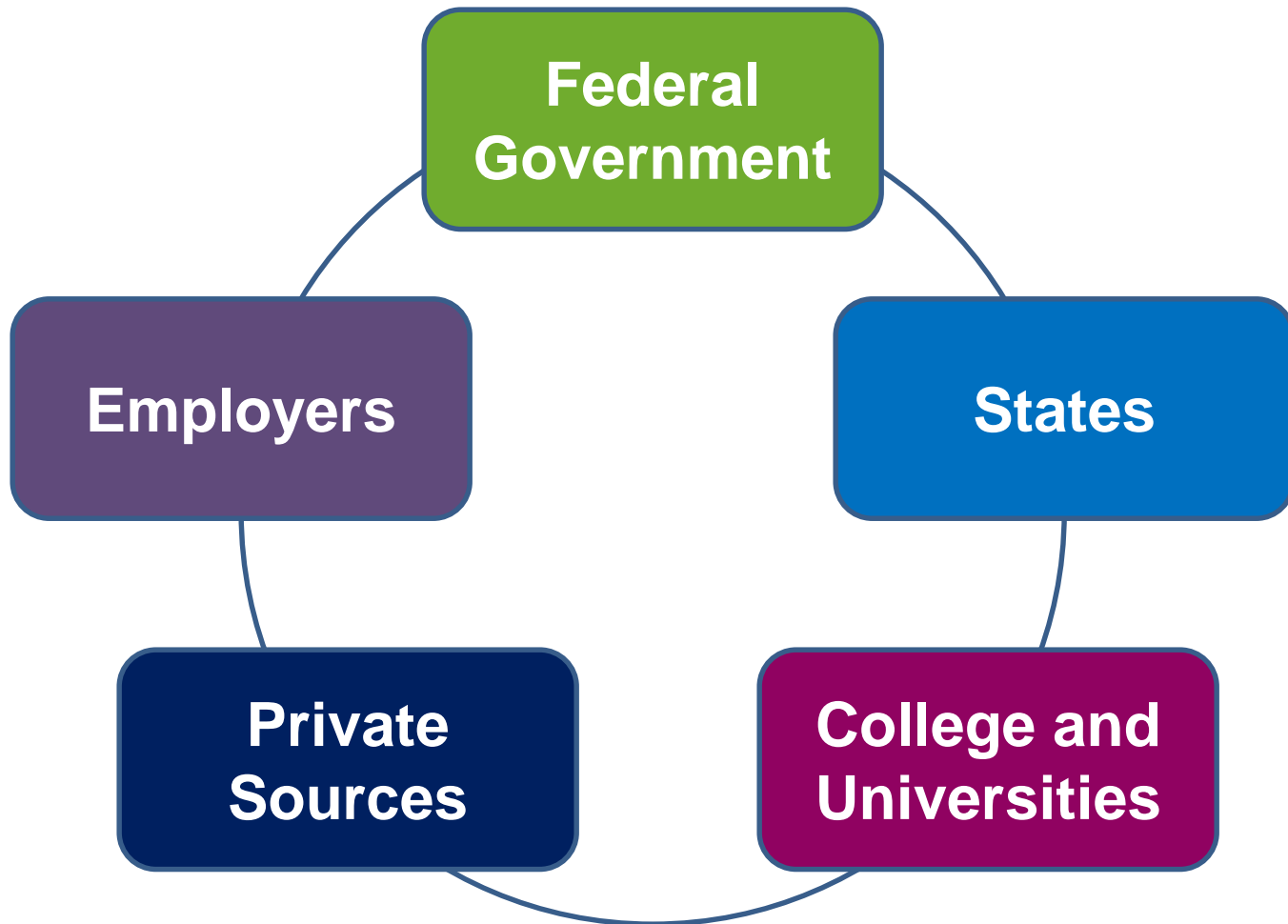
# Categories of Financial Aid



# Types of Financial Aid



# Sources of Financial Aid



# Federal Government

Largest source of financial aid

Aid awarded primarily on the basis of financial need

Must apply each year using the FAFSA

Eligibility requirements must be met

For questions on eligibility:

<https://studentaid.ed.gov/sa/eligibility>

# Federal Student Aid Programs

Federal Pell Grant

Iraq Afghanistan  
Service Grant

Federal  
Supplemental  
Educational  
Opportunity Grant  
(FSEOG)

Teacher Education  
Assistance for  
College and Higher  
Education (TEACH)  
Grant

Federal Work-Study  
(FWS)

Federal Direct  
Student Loans  
(Direct Loans)

Federal PLUS Loans

# States

Residency requirements usually apply

Award aid on the basis of both merit and need

Use information from the FAFSA  
and/or state aid applications

Deadlines vary by state

[www.heab.state.wi.us](http://www.heab.state.wi.us)

# Colleges and Universities

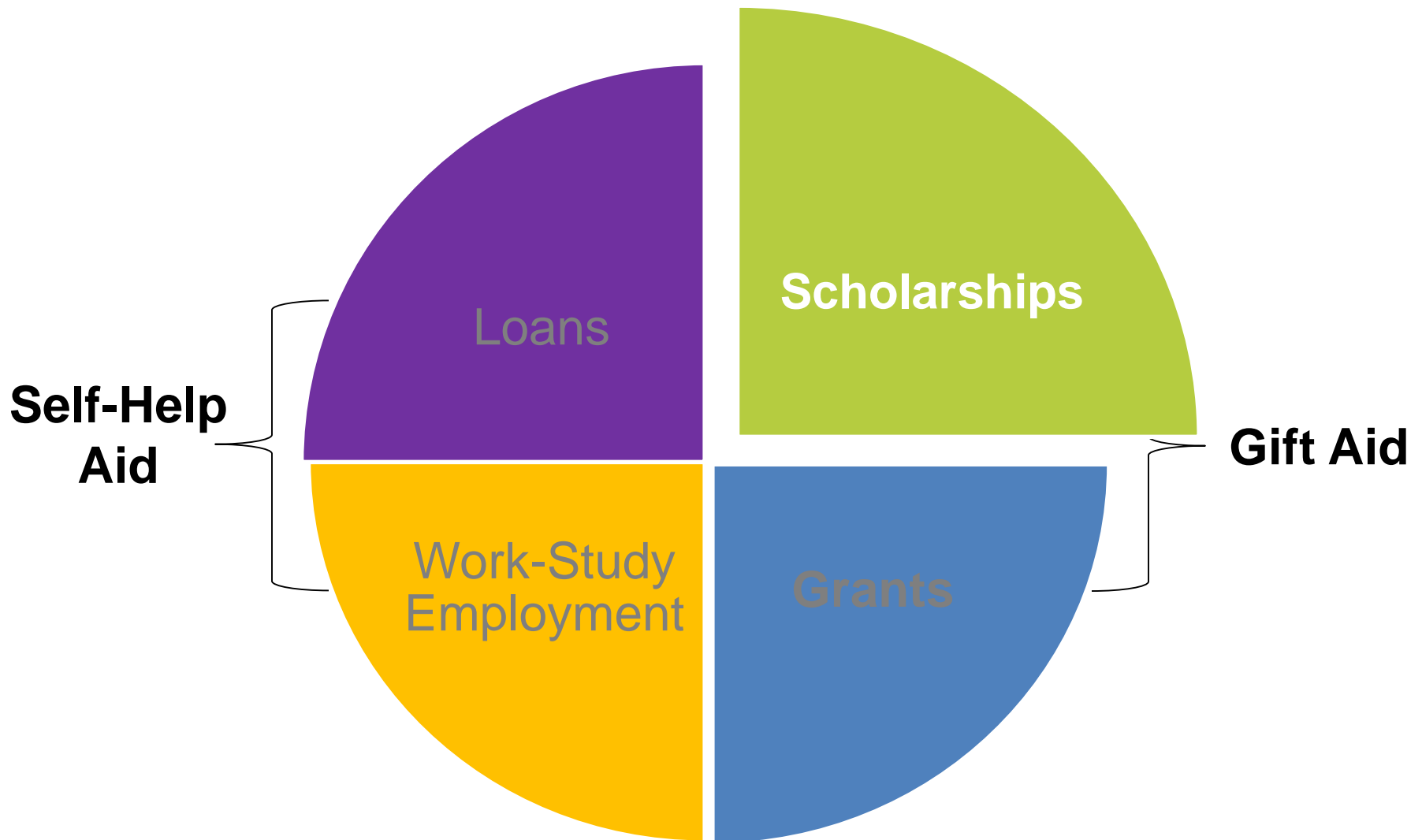
Award aid on the basis of both merit and need

Aid may be gift aid or self-help aid

Use information from the FAFSA  
and/or institutional applications

Deadlines and application requirements  
vary by institution

# Scholarships

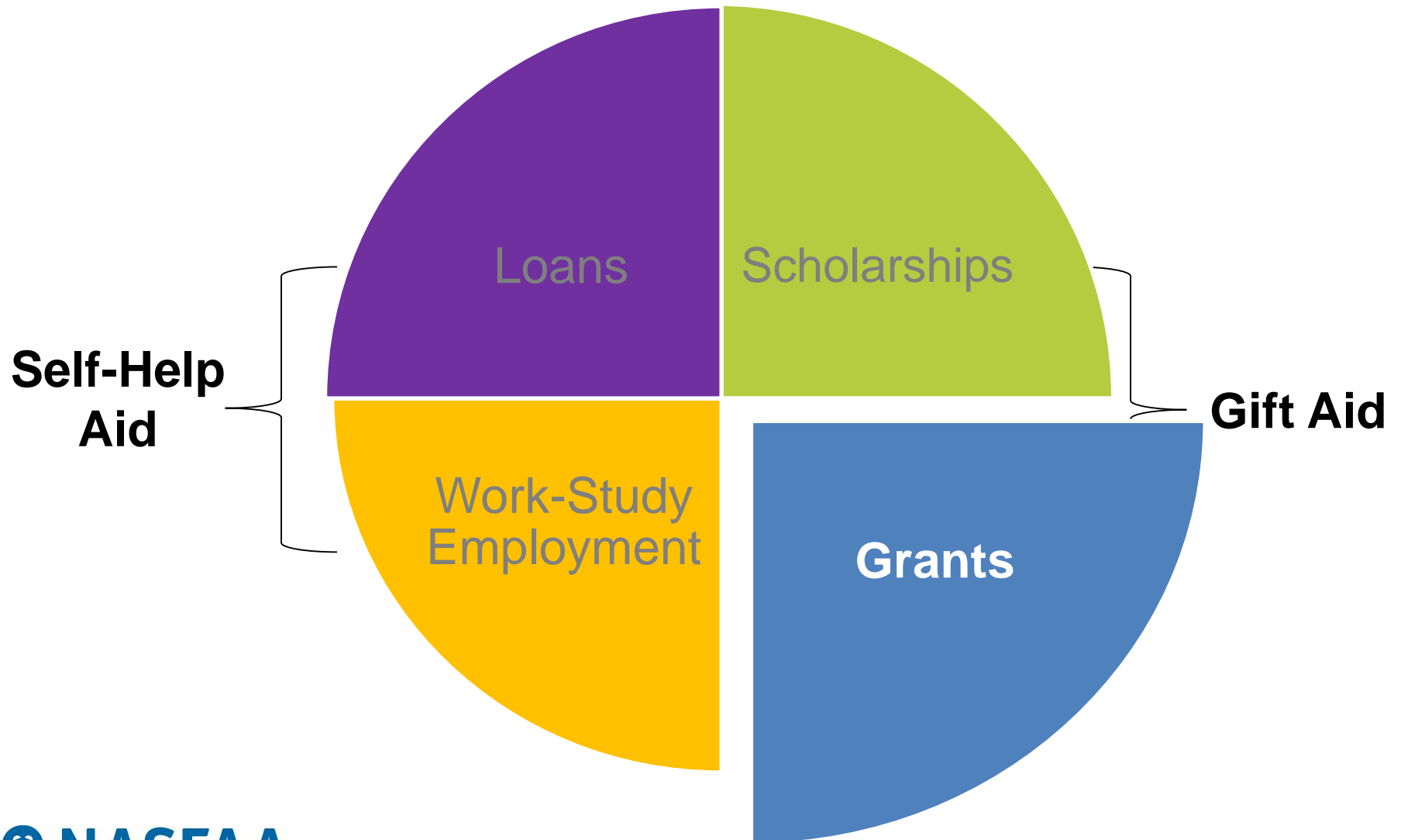


# Scholarships (FREE!!!)

## Begin Researching Early! Even small scholarships add up!

- High School  
Check your high school's website
- Colleges/Universities  
Academic, Athletic, Need  
Check your college's website
- Civic organizations  
Churches, PTA, Elks, Kiwanis, cultural leagues, etc.
- Private businesses
- Parental affiliations  
Employers & labor unions
- Online scholarship searches  
for example: [www.fastweb.com](http://www.fastweb.com)  
<https://studentaid.ed.gov/sa/types/grants-scholarships/finding-scholarships>
- Marshfield Area Community Foundation  
[www.marshfieldareafoundation.org](http://www.marshfieldareafoundation.org)
  - Check Deadlines – every scholarship is different
  - NEVER pay to fill out a scholarship application
  - Beware of SCAMS

# Grants



# Federal Grants

## Pell Grant

- Need based
- \$6095 **maximum** for 2018-2019 or \$3047 per semester (Amount awarded is based on the EFC number)
- Pell is pro-rated by the number of credits student is enrolled in up to full time status
- Eligibility is limited to 12 full time semesters

## Federal Supplemental Educational Opportunity Grant (SEOG)

This is a very high need grant and is very limited

# State Grants

## **Wisconsin Grant**

- \$2829/year **maximum** for 2018-2019
- Eligibility is limited to 10 semesters
- Available for UW System, WI Technical Colleges, WI Tribal Colleges, WI Non-Profit Private Colleges

## **Talent Incentive Grant (TIP)**

- Renewable each semester
- Low income
- First generation students
- Submitted by High School Counselors

## **Wisconsin and Non-Wisconsin Indian Grant**

## **Fund for WI Scholars Grant**

## **Academic Excellence Scholarship**

# Work-Study Employment

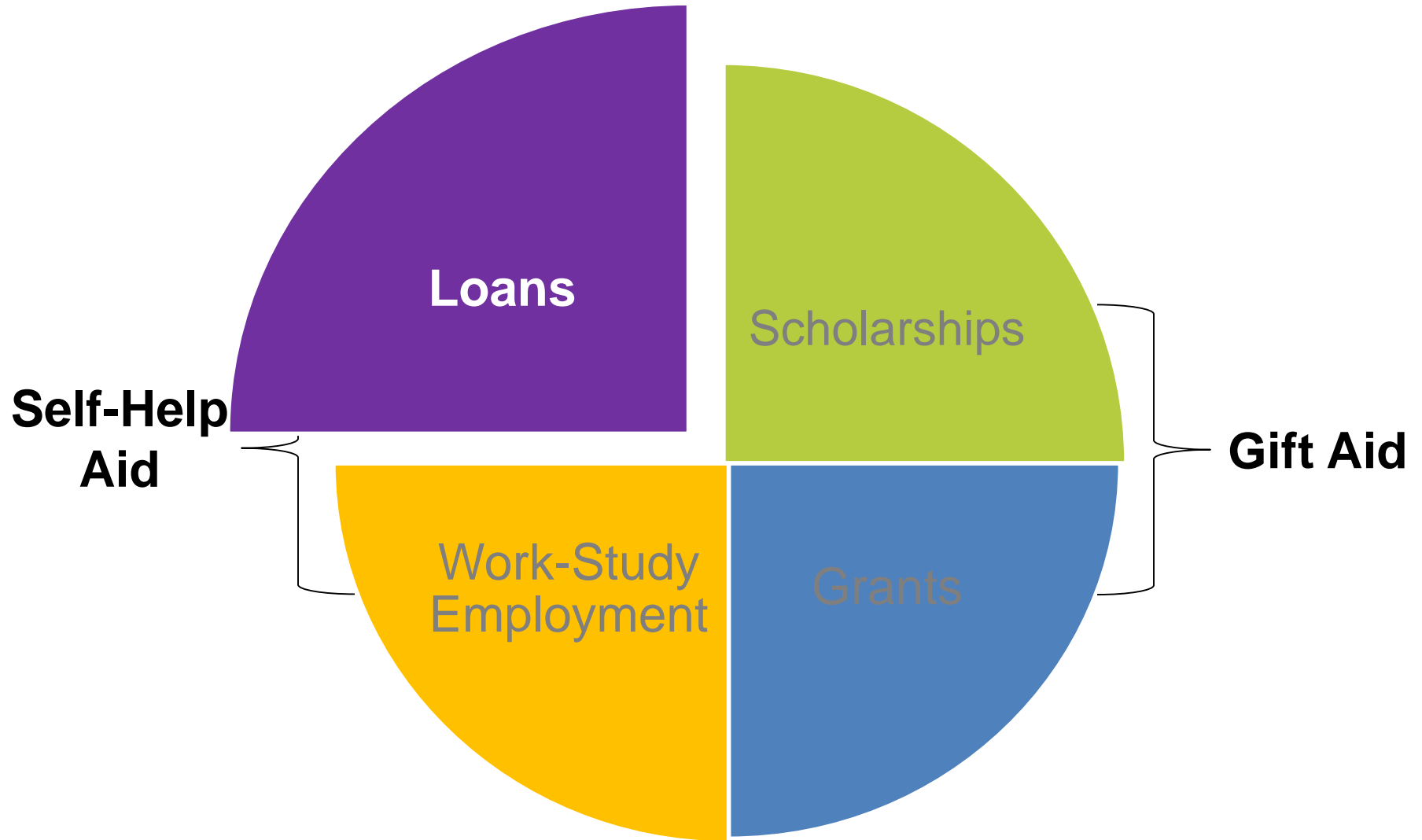


# Federal Work Study

- Students work part time, usually on campus
- Must be awarded work study as part of their financial aid package and is need-based
- Students must be enrolled in at least 6 credits to qualify
- Earnings can be used to meet personal expenses
- Earnings are not applied to tuition account
- Check with the financial aid office to find available jobs
- Good source of experience

**\*\*Studies show that students who work part-time while in school perform better academically\*\***

# Loans



# Student Loans

## Subsidized

- Need based and interest free until graduation
- Fixed interest rate is 4.53% for loans disbursed July 1, 2019 – June 30, 2020
- Repayment begins 6 months after graduation or enrolled in less than 6 credits

## Unsubsidized

- Starts accruing interest as soon as money is released
- Students can pay interest while still in school (recommended).
- Fixed interest rate is 4.53% for loans disbursed July 1, 2019 - June 30, 2020
- Repayment begins 6 months after graduation or enrolled in less than 6 credits

## Annual Loan Limits (Dependent Students)

Freshman - \$5,500

Sophomore - \$6,500

Junior/Senior - \$7,500

# Parent Loan for Undergrad Students (PLUS)

Loan is in Parents' name

Must pass a basic credit check

Annual loan limit: COA minus other student accepted aid

2019/20 fixed interest rate – 7.08%

60-day grace period

Compare Plus loan to private/alternative loans

Private Loans are through a lending institution

These should be considered only as a last resort

Interest Rates can be higher with no deferments

Most require a credit check and a co-signer

# Warning

Students can get hooked into a lot of unnecessary borrowing

Parents can help keep the borrowing to a minimum by discussing budgets and looking at other funding sources

Encourage students to only borrow what is needed for direct educational expenses and avoid borrowing funds for discretionary spending

ALWAYS have the student check with his/her financial aid office BEFORE pursuing private/alternative loans to make sure all other options have been exhausted

Look into other financing options such as Military Benefits, School payment plans, part time employment, etc.

Remind students that loans must be paid back with interest

Defaulting on student loans will negatively impact student's credit rating

- Federal tax refunds and wages can be garnished to make payments
- Students will not be able to get financial aid again until loans are back in good standing

# Free Application for Federal Student Aid (FAFSA®)

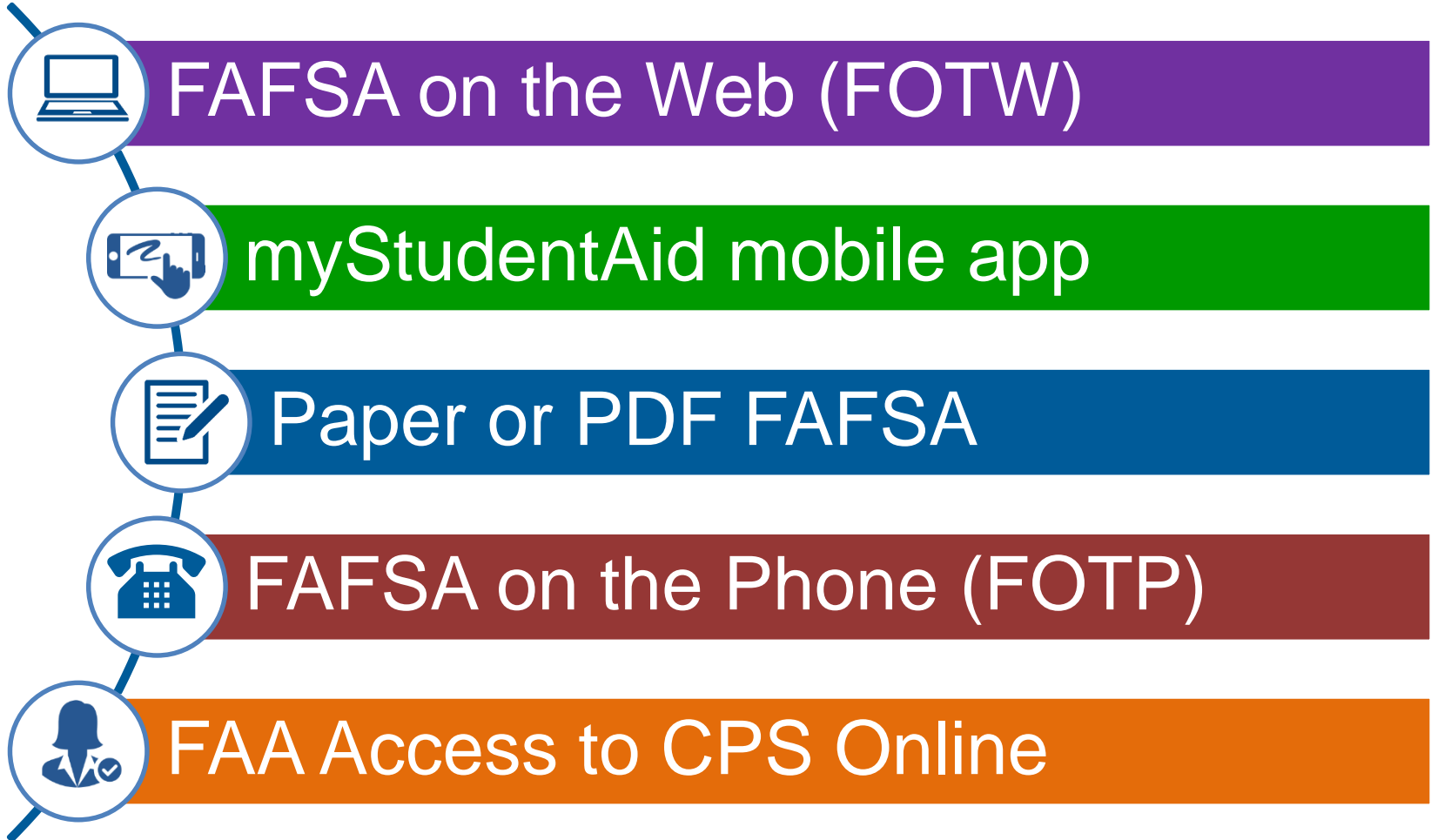
- Collects demographic and financial information for student and parents of dependent students
- Information is used to calculate the expected family contribution (EFC)
- Colleges use EFC to award financial aid
- Available in English and Spanish

[www.fafsa.gov](https://www.fafsa.gov)

# Free Application for Federal Student Aid (FAFSA®)

- May be filed at any time during an academic year, but no earlier than October 1<sup>st</sup> prior to the academic year for which the student requests aid
- For the 2020-21 academic year, the FAFSA may be filed beginning October 1, 2019 using 2018 Tax information
- Colleges may set FAFSA priority dates

# Free Application for Federal Student Aid (FAFSA®)



# Benefits of Using FOTW or MyStudentAid app

- Built-in edits to prevent costly error
- Skip-logic allows student and/or parent to skip unnecessary questions
- Option to use Internal Revenue Service (IRS) Data Retrieval Tool to import tax data
- More timely submission of original application and any necessary corrections
- Detailed instructions and “help” with common questions
- Ability to check application status online
- Simplified application process in the future

# FAFSA on the Web (FOTW)

FederalStudentAid  
An OFFICE of the U.S. DEPARTMENT of EDUCATION

PROUD SPONSOR of  
the AMERICAN MIND®

Search FAFSA® Help

Prepare for College

Types of Aid

Who Gets Aid

FAFSA®: Apply for Aid

How to Repay Your Loans

## FAFSA®: Apply for Aid

Use the *Free Application for Federal Student Aid* (FAFSA®) form to apply for financial aid for college or grad school.

### NEW TO THE FAFSA® PROCESS?

Completing the FAFSA form is free. Fill it out now.

START HERE >

### RETURNING USER?

Correct info • Add a school  
View your *Student Aid Report* (SAR)

LOG IN >

### FAFSA® Announcements

- Customers who are using an Apple device (mobile and/or desktop) may encounter errors on some FAFSA fields if the "smart punctuation" feature is enabled. This feature changes apostrophes and quotation marks to invalid characters that the FAFSA form cannot recognize. [Learn about solutions for this error.](#)
- Check out the [myStudentAid app](#) for iOS and Android.
- To get the best experience, **make sure your browser's pop-up blocker allows pop-ups from [fafsa.ed.gov](#)** before logging in to the FAFSA form.

The FAFSA form will be unavailable due to scheduled maintenance every Sunday from 3–11 a.m. Eastern time.



### Early Aid Estimate

Use *FAFSA4caster* to get a free early estimate of your eligibility for federal student aid.

[LEARN ABOUT FAFSA4CASTER](#) →



### FAFSA® Help

Learn how to fill out the FAFSA form, and browse common FAFSA topics.

[GET FAFSA® HELP](#) →



### After the FAFSA® Form

Find out what to expect after you fill out the FAFSA form, including when and how your aid will be paid out.

[LEARN ABOUT NEXT STEPS](#) →

# FAFSA on the Web (FOTW)

## Login

### Log in to the FAFSA

Only students may use their FSA ID to log in. Parents and others can start a FAFSA for a student by entering the student's identifiers. Parents and others can also work on a FAFSA form or correction the student started using the **Save Key** that the student made. [Help for parents.](#)

Form Approved  
OMB No. 1845-0001.  
App. Exp. 12/31/2020.

☐ I am the student

OR

☐ I am a parent, preparer, or student from a  
Freely Associated State

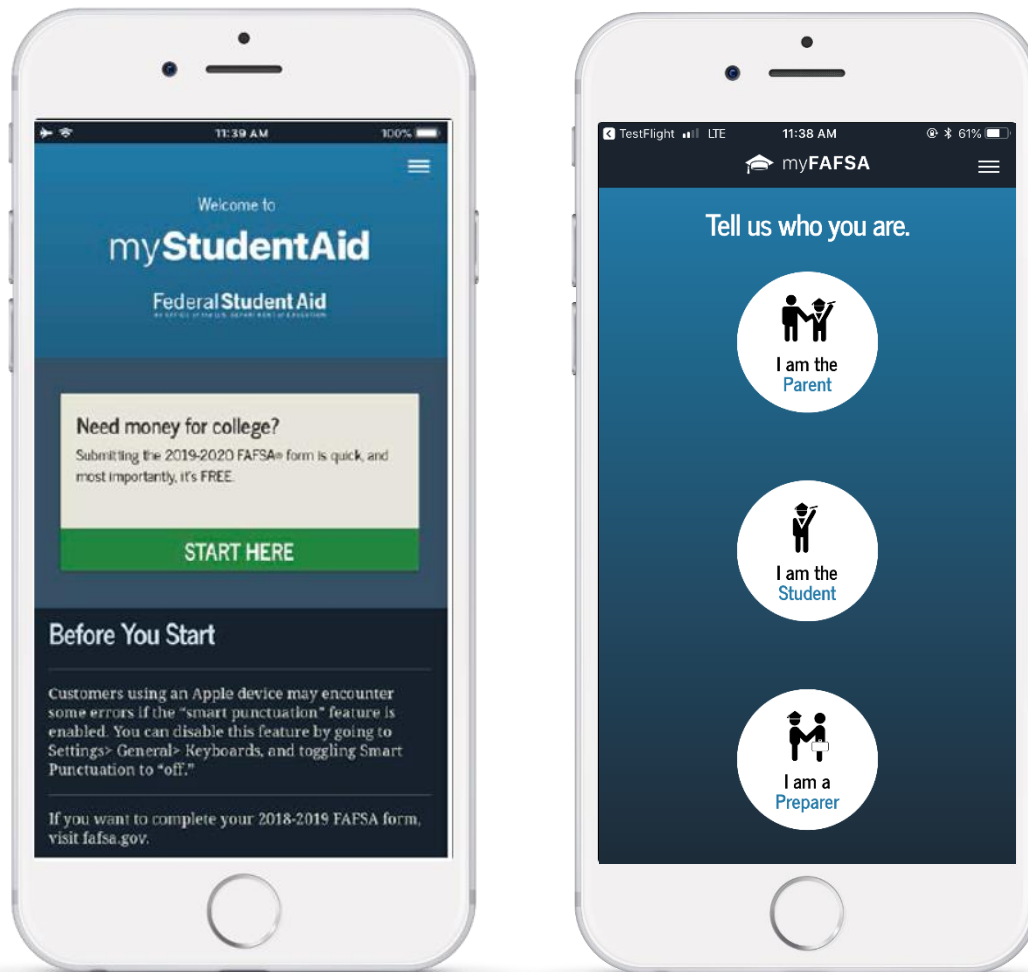
NEXT →

Site Last Updated: Sunday, June 30, 2019

Download [Adobe Reader](#)

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# myStudentAid Mobile App



Mobile ability  
to begin,  
complete,  
save, and  
submit the  
FAFSA

# FSA ID

- Used for FAFSA completion and allows access to certain U.S. Department of Education websites
- May be used by students and parents throughout financial aid process, including subsequent school years
- Only the owner should create an FSA ID
- Apply at: [StudentAid.gov/fsaid](https://StudentAid.gov/fsaid)

The screenshot shows the Federal Student Aid website interface. At the top, it says 'Federal Student Aid' with the tagline 'An OFFICE of the U.S. DEPARTMENT of EDUCATION' and 'PROUD SPONSOR of the AMERICAN MIND®'. Below this, the heading 'Create a New FSA ID' is displayed. The text explains that an FSA ID is a username and password for accessing online systems and serving as a legal signature. It instructs users to create an FSA ID using their own personal information and for their own exclusive use, warning against creating one on behalf of someone else. A warning states that users are not allowed to have an employee or agent of a commercial entity create an FSA ID for them. An important note at the bottom of the text section says: 'Important: When you are done, select the CANCEL button to clear your data even if you did not finish creating your FSA ID. Just closing your browser window or going to another website may not be enough to prevent other people using this computer from seeing your information until the session expires.' Below the text, there are two tabs: 'Create an FSA ID' (selected) and 'Manage My FSA ID'. Under the 'Create an FSA ID' tab, the instruction 'Create your FSA ID username and password below.' is shown. There are three input fields: 'Username', 'Password', and 'Confirm Password'. The 'Password' field has a strength indicator below it showing 'Numbers', 'Uppercase Letters', 'Lowercase Letters', '8-30 Characters', and a 'Show Text' checkbox. A green 'CONTINUE' button is located at the bottom right of the form.

# IRS Data Retrieval Tool (DRT)

- Allows for certain tax return information to be transferred from the IRS database
- Participation is voluntary and student chooses whether or not to transfer data to FOTW
- IRS will authenticate taxpayer's identity
- If tax record is found, IRS transfers information to populate the FAFSA
- Reduces documents requested by financial aid office

# IRS Data Retrieval Tool

## Certain tax filers cannot use the IRS Data Retrieval Tool

Did not indicate on FAFSA a tax return was completed

Marriage date is January 2019, or later

First three digits of the SSN are 666

Filed a non-U.S. tax return

Married and filed as head of household, or filed separate returns

Neither married parent entered a valid SSN

Non-married parent or both married parents entered all zeroes for the SSN

# General Student Information

- Social Security Number
- Citizenship status
- Marital status
- Drug conviction of possession or sale
- Selective Service registration
- Highest education level completed by father/mother
- College information (students can list up to 10 colleges)
- Housing plans

# Student Dependency Status

FAFSA asks questions to determine dependency status for Title IV federal student aid (not IRS) purposes:

- If all “No” responses, student is dependent
- If “Yes” to any question, student is independent

# Dependency Questions

- Will you be 24 or older by Dec. 31 of the school year for which you are applying for financial aid?
- As of today, are you married?
- At the beginning of the 2020/21 school year, will you be working on a master's or doctorate program?
- Are you currently serving on active duty in the U.S. Armed Forces for purposes other than training?
- Are you a veteran of the U.S. Armed Forces?
- Do you have children who will receive more than half of their support from you between July 1, 2020 and June 30, 2021?
- Do you have dependents (other than your children or spouse) who live with you and who receive more than half of their support from you.
- At any time since you turned age 13, were both your parents deceased, were you in foster care, or were you a dependent or ward of the court?
- At determined by a court in your state of legal residence, are you or were you in legal guardianship
- Are you homeless or at risk of being homeless?

A student can be determined to be independent by the financial aid office via professional judgment, but the student must contact the school for details. These waivers are not commonly done and are reserved for **extreme** situations.

**\*\*A parent's refusal to provide support or financial data is insufficient to make a student independent regardless of tax filing status.\*\***

# Information About Parents of Dependent Students

- Tax, income, and other financial information
- Dislocated worker status
- If the family qualified for means-tested federal benefits in the previous two years such as SNAP, Medicaid eligibility, free or reduced lunches
- Assets
- Untaxed income

# Divorced/Separated Explained

- FAFSA needs to be completed using the parent with whom the student lived with more in the past 12 months.
- If it's equal placement, then the student should use the parent who provided more financial support during the past 12 months or during the most recent year that the student received support from a parent. (ex., which parent carried the health insurance)
- If this parent has remarried, the step-parent information **MUST** be included on the FAFSA.
  - Step-parent income and assets represent significant information about the family's financial resources and help to form an accurate picture of the family's financial strength

For more information go to:

<https://studentaid.ed.gov/sa/fafsa/filling-out/parent-info>

# Information About Student (and Spouse)

- Tax, income, and other financial information
- Dislocated worker status
- If the family qualified for means-tested federal benefits in the previous two years such as SNAP, Medicaid eligibility, free or reduced lunches
- Assets
- Untaxed income

# Assets - Explained

## Questions asked on the FAFSA:

- As of today, what is your total current balance of cash, savings, and checking accounts? (self reported, will not have to provide bank statements)
- As of today, what is the net worth of your investments, including real estate? (net worth means current value minus debt)
  - **Investments INCLUDE:**
    - real estate; such as hunting land, a cottage or rental property, trust funds, money markets, mutual funds, stocks, bonds, other securities, installment and land sale contracts, etc.
    - Qualified educational benefits or education saving accounts such as Coverdell savings accounts, 529 plans. **(529 plans are listed under parents' assets even if in the student's name)**
  - **Investments DO NOT INCLUDE**
    - The home you live in, the value of life insurance, retirement plans (401k's), pension funds, annuities, non-education IRAs, Keogh plans, etc., personal property such as cars, boats, snowmobiles, etc.
- As of today, what is the net worth of your current businesses and/or investment farms?
  - Don't include a family farm or family business with 100 or fewer full-time employees or full-time equivalent employees.

If you have Asset questions, contact the Department of Education

# Signatures

- Required
  - Student
  - One parent (dependent students)
- Format for submitting signatures
  - Electronic using FSA ID
  - Signature page
  - Paper FAFSA

# Email Notification of SAR (Student Aid Report) Processing

**SAR for 2019-2020**  
(Student Aid Report)  
Form Approved OMB No. 1848-0001  
App. Exp. 12/31/2020

966-09-0001 DE 01  
EFC: 9620C

The grids below contain information from your student aid application (shaded items display parents' information, if provided). This is your copy of your application data for your records only. Do NOT mail this document or a copy of this document to the U.S. Department of Education. We will not return this copy to you. You may make corrections from the Department of Education's Web page ([fafsa.gov](http://fafsa.gov)). You must use your FSA ID to access your record online.

1. Student's Last Name	DEMOSFAULT
2. Student's First Name	SUSAN
3. Student's Middle Initial	
4. Student's Permanent Mailing Address	2940 RIVER TRIST ROAD
5. Student's Permanent City	WASHINGTON
6. Student's Permanent State	DC
7. Student's Permanent ZIP Code	20010
8. Student's Social Security Number	985-54-0001
9. Student's Date of Birth	11/02/1981
10. Student's Telephone Number	(555)567-1212
11. Student's Driver's License Number	
12. Student's Driver's License State	
13. Student's E-mail Address	
14. Student's Citizenship Status	U.S. CITIZEN (OR U.S. NATIONAL)
15. Student's Alien Registration Number	
16. Student's Marital Status	SINGLE
17. Student's Marital Status Date	
18. Student's State of Legal Residence	DC
19. Was Student a Legal Resident Before January 1, 2014?	YES
20. Student's Legal Residence Date	
21. Is the Student Male or Female?	FEMALE
22. Register Student With Selective Service System?	
23. Drug Conviction Affecting Eligibility?	ELIGIBLE FOR AID
24. Parent 1 Educational Level	
25. Parent 2 Educational Level	
26. High School or Equivalent Completed?	HIGH SCHOOL DIPLOMA
27a. Student's High School Name	INDEPENDENCE
27b. Student's High School City	NEW YORK
27c. Student's High School State	NY
28. First Bachelor's Degree Before 2019-2020 School Year?	NO
29. Student's Grade Level in College in 2019-2020	3RD YEAR/JUNIOR
30. Type of Degree/Certificate	1ST BACHELOR'S DEGREE
31. Intended to Graduate?	
32. Student Filed 2017 Income Tax Return?	ALREADY COMPLETED
33. Student's Type of 2017 Tax Form Used	1040
34. Student's 2017 Tax Return Filing Status	SINGLE
35. Student Eligible to File a 1040 or 1040EZ?	YES
36. Student's 2017 Adjusted Gross Income	\$ 42,300
37. Student's 2017 U.S. Income Tax Paid	\$ 7,100
38. Student's 2017 Exemptions Claimed	1
39. Student's 2017 Income Earned from Work	\$ 42,300
40. Spouse's 2017 Income Earned from Work	
41. Student's Total of Cash, Savings, and Checking Accounts	\$ 3,000
42. Student's Net Worth of Current Investments	\$ 0
43. Student's Net Worth of Businesses/Investment Firms	\$ 0
44a. Student's Education Credits	\$ 0
44b. Student's Child Support Paid	\$ 0
44c. Student's Taxable Earnings from Need-Based Employment Programs	\$ 0
44d. Student's College Grant and Scholarship Aid Reported to IRS as Income	\$ 0
44e. Student's Taxable Combat Pay Reported to AGI	\$ 0
44f. Student's Cooperative Education Earnings	\$ 0
44g. Student's Payments to Tax-Deferred Pensions & Retirement Savings	\$ 0
44h. Student's Deductible Payments to IRA/Keogh/Other	\$ 0
44i. Student's Child Support Received	\$ 0
44j. Student's Tax General Interest Income	\$ 0
44k. Student's Unearned Portions of IRA Distributions	\$ 0
44l. Student's Unearned Portions of Pensions	\$ 0
44m. Student's Housing, Food, & Living Allowances	\$ 0
44n. Student's Veterans Non-Service Benefits	\$ 0
44o. Student's Other Unearned Income or Benefits	\$ 0
44p. Money Received or Paid on Student's Behalf	\$ 0

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966-09-0001 DE 01

- If valid email address is provided on FAFSA
- Provides access to electronic SAR at [www.fafsa.gov](http://www.fafsa.gov)
- Recap of what was entered on the FAFSA
- Can see if any errors were entered

# Making Corrections

If necessary, corrections to FAFSA data may be made by:

- Using FAFSA on the Web, if student has an FSA ID;
- Updating paper SAR; or
- Submitting documentation to college's financial aid office.

# Frequent FAFSA Errors

- Wrong Social Security Number
- Not using name as listed on Social Security Card (no nicknames)
- Confusing parent information with student information
- Divorced/widowed/remarried parental information
- Income earned by parents/stepparents
- Untaxed income
- U.S. income taxes paid
- Household size
- Number of household members in college
- Real estate and investment net worth
- Missing Signatures/Not getting an FSA ID before filling out the FAFSA
- Not using the correct website which is: [www.fafsa.gov](http://www.fafsa.gov)

# Institutional Student Information Record (ISIR)

## Sample ISIR

20XX-20XX Institutional Student Information Record

\*\*\*\*\*  
\* IMPORTANT: Read ALL information to find out what to do with this Report. \*  
\*\*\*\*\*

CMB Number: 9999-9999  
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July 2019 (2020-2021)

The ISIR Guide Appendix D

D-3

- CPS sends results to colleges listed on the FAFSA
- College reviews ISIR and may request additional documentation

# What Happens Next?

- Once you are admitted, the Financial Aid office will start processing your financial aid
- Watch for emails or letters from the schools you are considering.
- Give the schools any additional paperwork they ask for.
- Meet all deadlines or you could miss out on aid!
- Evaluate schools' aid offers.
- Once you decide which school to attend, stay connected with the financial aid office to find out when and how you will get your aid.

# Special Circumstances

- Conditions exist that cannot be documented with the FAFSA
- Send written explanation and documentation to your college's financial aid office
- College will review and request additional information if necessary
- Decisions are final and cannot be appealed to U.S. Department of Education

# Special Circumstances

Unusual uncovered  
medical/dental  
expenses

Secondary  
school tuition

Extraordinary  
dependent care

Parent or  
spouse  
death

Loss of  
employment

Divorce

Student  
cannot obtain  
parental  
information



# Student Responsibility

## The Student

- Files the FAFSA
- Is selected for verification
- Receives an award notification
- Is responsible for notifying FAO of outside scholarships

## The Student

- Accepts/Declines aid offer
- Signs the Master Promissory Note for Federal Loans
- Completes Loan Entrance Counseling

## The Student

- Is responsible for their bill with the institution
- Is responsible for their student loans
- May choose to share information with their parent, or others

# Get FAFSA HELP

## College Goal Wisconsin

- Free program to help families complete the FAFSA (Free Application for Federal Student Aid)
- 45 events across the state
- ATTEND AN EVENT TO BE ENTERED TO WIN A SCHOLARSHIP!
- 97 percent of the families felt it was worth attending

For location information:  
**visit [www.collegegoalwi.org](http://www.collegegoalwi.org)**





# Marshfield **UW-Stevens Point**

Questions??

Contact the Financial Aid Office at the school the student will be attending with any specific questions.